



Providing a comprehensive portfolio of services to assist with your storage networking needs

Highlights

Offers a full range of services from initial consulting to post-installation support

Delivers efficient implementation and maintenance of storage networking configurations

Addresses today's industry skills shortage with knowledgeable IBM professionals

Integrates multivendor storage configurations to optimize system capabilities

Accelerating change with proven expertise and methodologies

The explosive growth of data-intensive applications and the increasing reliance on information as a competitive differentiator are making data storage a central component of corporate technology strategies. e-business is becoming inextricably linked to brick-and-mortar business, creating an unprecedented need for fast, security-rich access to stored data across a range of applications and platforms. New demands for data, coupled with escalating storage management costs and a shortage of professionals skilled in the deployment of emerging technologies, are driving the need for more efficient and streamlined infrastructures.

Storage networking services from IBM can help companies quickly achieve their information technology (IT) growth objectives. Our team of experts can manage the complexity of today's storage requirements to help make your business more efficient and competitive. Using trusted methods based on extensive industry experience, we can help you integrate multivendor hardware and software systems, as well as implement complete solutions for your storage area network (SAN) and network-attached storage (NAS) environments.

Delivering a full complement of services

The complexity of today's storage requirements is heightened by the continued integration and management of products and services that must deliver information whenever and wherever needed. Organizations need an infrastructure that can handle not only multivendor products but a rapidly increasing amount of data. To help you successfully implement an integrated storage solution that supports business growth and a heterogeneous environment, IBM delivers end-to-end storage services to help you throughout all phases of the IT life cycle, including:

- Assessment
- Planning
- Design
- Implementation
- Execution
- Support.

Examples of IBM Storage-related Services	Business Benefits
IBM Storage Consulting Services	<ul style="list-style-type: none"> • Assists with the development of a storage infrastructure to support business objectives • Helps organizations establish interoperable, multivendor storage architectures and systems management
IBM Installation Services for Midrange Server SANs	<ul style="list-style-type: none"> • Reduces time and costs associated with first-time SAN implementations • Optimizes system capabilities and provides multivendor product support
IBM Fiber Transport Services	<ul style="list-style-type: none"> • Structures channel cabling systems to simplify future reconfigurations, relocations and additional hardware • Helps eliminate unruly point-to-point, cluttered underfloor wiring
IBM Migration Services	<ul style="list-style-type: none"> • Provides data migration for open-system, attached storage servers • Helps migrate data to larger capacity direct-access storage devices • Consolidates data from differing systems into one central location
IBM Installation Services	<ul style="list-style-type: none"> • Offers configuration services for IBM storage servers • Lets businesses change or add to the number of server attachments using storage servers
IBM Performance Management and Capacity Planning Services	<ul style="list-style-type: none"> • Enhances equipment investment decision-making • Improves capacity planning to address business growth and change • Improves performance and availability to increase user satisfaction and productivity
IBM Testing Services	<ul style="list-style-type: none"> • Provides proof of concept and performance testing of multivendor storage environments • Addresses emerging storage environments such as SANs and NASs to promote interoperable solutions
IBM Operational Support Services for Tivoli Storage Manager	<ul style="list-style-type: none"> • Helps enable fast and efficient implementation of Tivoli® Storage Manager • Assesses technical readiness to help ensure a smooth implementation

Assessing technical readiness to help ensure a smooth implementation

A well-designed storage network provides the reliability and flexibility you need to support your business-critical data and applications, but installation can be challenging due to cost, resource demands and complicated configurations. Our experts can assess, plan and implement a complete SAN or NAS solution, or analyze your current installation to help you enhance performance and develop an accurate model for future storage network implementations.

Delivering cost-effective alternatives to address today's skills shortage

Companies today are confronted with a serious skills shortage in the job market, making it challenging to find and retain people who have the right knowledge and expertise to manage storage environments. In addition, inefficient data storage can result in the prohibitive costs often associated with information storage, management and distribution. IBM can provide the technology you need to reduce capital expenditures and staffing requirements. Our storage specialists can draw upon a wide array of leading-edge implementations and supplement your staff so your employees can focus on business.

Helping you succeed in a multivendor environment

The storage requirements of e-business demand solutions that support growth across multivendor infrastructures and applications. Regardless of the platform or products you are using, IBM can create storage solutions that seamlessly integrate with your existing IT environment. We have years of industry experience assessing business data and storage needs, implementing a wide array of storage-related products, and helping IT managers run complex, multivendor storage network environments.

Relying on the experience of a global team

The people of IBM Global Services offer exceptional industry experience, resources and capabilities across multiple product lines. Our service offerings are based on methodologies that have been time-tested and proven with hundreds of successful engagements in locations all over the world. Put your trust in a worldwide e-business leader. IBM Global Services offers comprehensive, integrated industry solutions that deliver ongoing value to help keep you competitive in today's networked economy.

For more information

To learn more about storage networking services and IBM Global Services, contact your IBM sales representative or visit:

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