

Procurity Inc. selects Oracle and IBM to enable e-business.



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– Rheel Lesage, director of information technology, Procurity Inc.

Overview

■ **Challenge**

Replace current information system to enable e-commerce, support growth and alleviate dependence on consultants for system modifications

■ **Solution**

A high-performance, robust and stable solution employing Oracle JD Edwards EnterpriseOne software, the IBM System i5™ Solution Edition for Oracle's JD Edwards EnterpriseOne and IBM services

■ **Benefits**

Improved customer service levels, reduced operational costs and increased ability to adapt to changing channels and market

Growing with the times

Procurity Inc. distributes pharmaceutical drugs and merchandise to independent drugstores in Alberta, Manitoba, Saskatchewan and northwestern Ontario, Canada. The company's existing information system did not support changes occurring in the business, such as e-commerce. Lack of scalability was constraining growth, limiting customer service options and causing concern about the accuracy of orders and timeliness of shipments.

A powerful solution from IBM and Oracle

To address its growing pains with an out-of-the-box solution, Procurity Inc. chose JD Edwards EnterpriseOne running on the IBM System i5 Solution Edition for Oracle's JD Edwards EnterpriseOne. After careful consideration, the company found the solution offered a strong functional fit with its business requirements. It also offered support for unlimited volume expansion in the future. Direct industry references and the existence of a regional user group helped Procurity Inc. make the choice. “JD Edwards EnterpriseOne will enable us to expand on our e-commerce initiative, as well as offer extended services to our customers,” says Rheel Lesage, director of information technology, Procurity Inc.

Delivering performance and instilling confidence

The IBM System i5 Solution Edition for Oracle's JD Edwards EnterpriseOne is an aggressive, high-performance, cost-effective solution offered jointly by IBM and Oracle. Based on the IBM System i™ it is optimized for JD Edwards EnterpriseOne collaborative commerce and supply chain management software; provides a proven, stable and robust platform; and enables a smooth transition. The server can provide virtually 100 percent uptime, which helps the company feel confident about order taking and shipping without the risk of costly interruptions.

Procurity Inc. selected the one-way server for its solution and chose to engage IBM services to assist with implementation of the solution. Procurity Inc. wanted a local presence with strong industry expertise and felt confident employing IBM services, in part because IBM successfully completed an implementation at a similar company.

Discovery Information Systems was selected as a strategic channel partner for Oracle, because of its proven success in the target market, its strong understanding of the unique requirements of channel customers and its demonstrated knowledge of the western Canadian market.

Anticipating harmonious performance

With JD Edwards EnterpriseOne, Procurity Inc. expects to improve service levels, avoid shipping errors and reduce operations costs. The around-the-clock availability of the IBM System i5 Solution Edition for Oracle's JD Edwards EnterpriseOne could significantly lower the total cost of ownership and enhance revenue generation. Procurity Inc. will also benefit from an infrastructure that is simple, affordable to maintain and robust enough to support sustained growth.

For more information

To find out more, please contact an IBM or Oracle sales representative at 1 866 426-9989, or visit us at:

ibm.com/solutions/businesssolutions/oracle/index.jsp



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