

Toyota Australia is on track to save a projected AUD\$7 million over 4 years.

Toyota Australia manufactures and distributes automobiles, engines and components to domestic Australian dealers and export markets in the Middle East and South East Asia regions.

The company is a consistent leader in the Australian automotive market – ahead of several large global competitors.

To remain a leader, they decided to consolidate their multiple systems onto a single cost-effective and scalable IBM System p5™ platform.

The IBM UNIX® solution is already driving time and cost reductions – with an estimated saving in IT costs of up to AUD\$7 million over 4 years. The new System p5 platform is also enabling Toyota to respond quickly to changes in market requirements and deploy leading-edge products and services on demand.

“In 2002, we moved from a Sun UNIX environment with about 8 servers, multiple disk subsystems and tape drives to 2 IBM p690 POWER4™ servers. Even then, performance improvements blew us out of the water. For instance, payroll used to take 11 hours and that went down to 2 hours.

We also saw a 65% reduction in our Facility Management costs – simply by introducing IBM UNIX technology.

Then in mid 2005, we went from POWER4™ p690 to IBM System p5-590. The upgrade was very easy and seamless, and we saw a 35% improvement in performance. We got extra I/O, CPU and memory. We also had capacity delivered upfront, via the IBM Capacity on Demand offering, before even using it.

In all, it has been a transformation project, enabling our organisation to move forward a lot faster. From an IT point of view, we are not the limiting factor anymore. In fact, we can drive the organisation and help deliver business change.”

James Scott, Corporate Manager IT Operations, Toyota Australia

THE KEY POINTS

Toyota Australia:

- Consolidated from 8 Sun servers to 2 IBM System p5 servers
- Improved performance by 65% moving from Sun UNIX to IBM POWER4
- Increased performance by a further 35% after upgrading to POWER5™
- Estimated savings of AUD\$7 million over 4 years
- Migrated easily and seamlessly

DISCLAIMER: This customer story is based on the information provided by Toyota Australia and illustrates how this organisation uses IBM products. Many factors have contributed to the results and benefits described. IBM does not guarantee comparable results elsewhere.

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