

Business Continuity Management Milano – 8 Settembre 2009

**Business Continuity per le moderne
infrastrutture IT.** Soluzioni semplici per ambienti
complessi

Fiorenzo Toffoli
Vision Solutions Dir. Sud Europa

A chi affidare un progetto BC



IBM Premier HA Business Partner

- 90% della base installata delle soluzioni HA su System i
- 400+ business partners worldwide
- Maggiori investimenti in R&D
- Miglior supporto globale

6.000+ clienti 22,000+ licenze

400+ dipendenti

Più dell'80% delle vendite HW IBM associate con progetti di HA

Vision in Italia

12+ anni di esperienza

250+ clienti

Laboratorio interno

Centro di supporto certificato per Italia



Dr. Frank Soltis, IBM System i Founder, Joins Vision Solutions Technology Advisory Board

Posted by Kevin Jenkins in People, Software, Tech News on 02 10th, 2009 | no responses

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Vision Solutions Names Dr. Frank Soltis to Advisory Board

Tue Feb 10, 2009 8:01am EST



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THE FOUR HUNDRED iSeries and AS/400 Insight

Volume

Soltis Tapped for Vision Solutions Advisory Group and Road Shows

Published: February 16, 2009

A woman with curly hair, wearing a white shirt, is sitting at a desk and celebrating with her arms raised, holding a white cloth. In the background, a man with glasses is sitting at a desk, working on a laptop. The scene is set in a modern office with large windows and a red wall. The text is overlaid on the image in a bold, blue, sans-serif font.

HIGH AVAILABILITY
DISASTER RECOVERY
BUSINESS CONTINUITY

Leaders have Vision ... *Vision is leader*

A CHI SERVE LA BUSINESS CONTINUITY

ALLE AZIENDE CHE NON **SI POSSONO** MAI FERMARE

- distributori di materiali vari
- ospedali
- produzione a ciclo continuo
- materiali deperibili
- super e ipermercati
- trasportatori
- automotive

ALLE AZIENDE CHE NON **SI VOGLIONO** MAI FERMARE

ONLINE ORDERING IS TEMPORARILY UNAVAILABLE**Come Back**
IN A FEW MINUTES

Thanks for stopping by. Please [check back](#) soon. We apologize for the inconvenience. You can use the links below to learn about in-store specials and more.

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Find great values, name brands and special services at your local Best Buy store.

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Enter Artist, Team, or Venue



Rolling Stones
[MGM Grand Hotel](#), Las Vegas, NV

MGM GRAND
GARDEN ARENA

Look For Rolling Stones Tickets

The ticketing system is unavailable due to routine maintenance .

- Please check back later to purchase tickets .

Become a Ticketmaster Member - Its Free !

- Register your billing information and zip through checkout the next time you purchase tickets .
- Get the latest information on your favorite artist or team .

Join today !

Event Details

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- [Parking](#)

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US \$131.25 - US \$472.50

Internet Onsale Info
Onsale to General Public :

AMERIQUEST PRESENTS



Un esempio concreto di costi del down time

Fatturato → **circa € 12.500,00 al gg**

(Ipotizzando 25 milioni di Euro per 200 giorni lavorativi con una perdita del 10%)

Dipendenti → **circa € 8.000,00 al gg**

(Ipotizzando 50 dipendenti ed un costo dipendente € 156,00 al giorno - costo dipendente pari ad € 2.400 per 13 mensilità su circa 200 gg lavorativi - ed ipotizzando un reimpiego del personale in altre funzioni pari al 50%)

Ripristino → **circa € 500,00 al gg**

(Ipotizzando un intervento di un sistemista al costo di € 50 all'ora + le spese)

TOTALE PER 2 GG DI FERMO → € 42.000,00

Straordinari → **circa al gg**

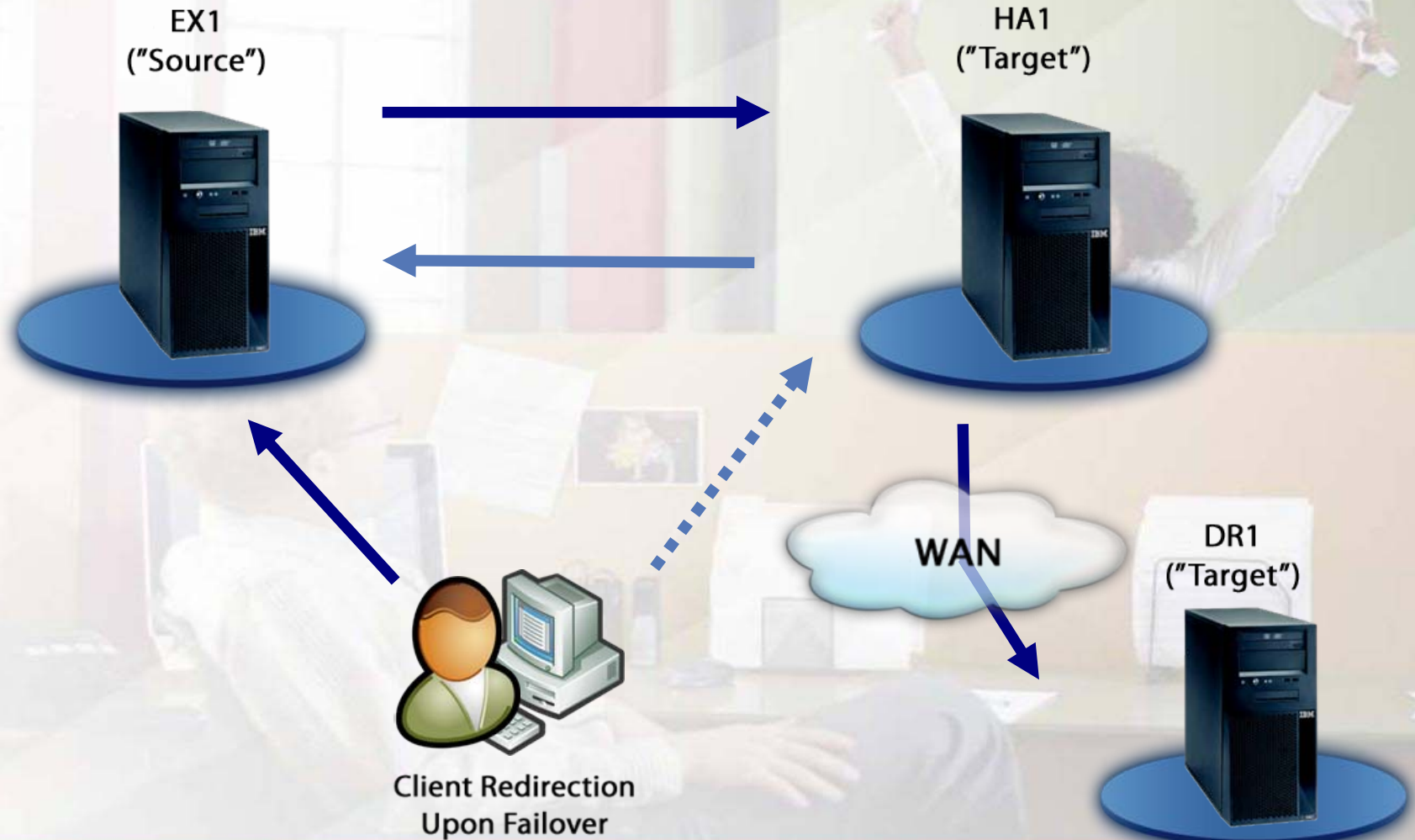
(Tempo dedicato per recuperare il lavoro fatto a mano)

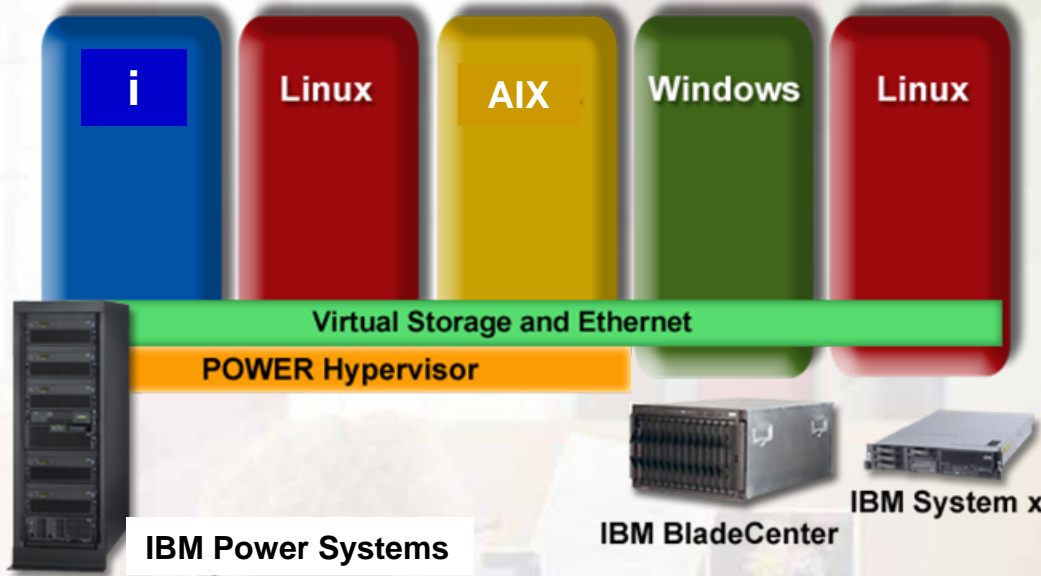
Danno Immagine → **circa al gg**

Perdita Liv. Serviz. → **circa al gg**

ecc. ecc. ecc. → **circa al gg**

Configurazione base di una soluzione HA/DR

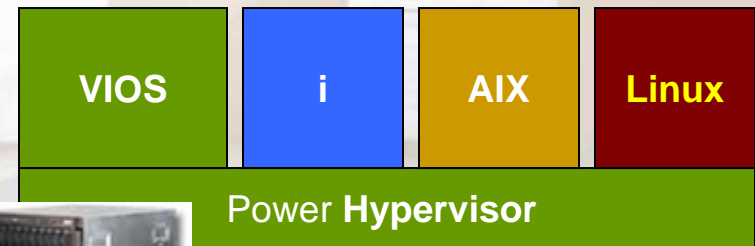




IDC predicts that the market for virtualization software will grow to US \$3.4 billion by 2011.

“The driving force for virtualization is consolidation, but **disaster recovery** is the second phase.”

Gartner Analyst Tom Bittman



Maintaining Availability with Virtualization Technologies



- **High Availability and Data Recovery**

- iTERA HA™
- ORION Solutions™
- MIMIX HA
- RecoverNow
- EchoStream for AIX
- HA Cluster for AIX e Linux
- Double Take for Windows
- Vision Cluster1™

- **Continuous Application Availability**

- Convert While Active™
- Reorganize While Active™
- Upgrade / Migrate While Active™

- **Systems & Data Management**

- Vision Data Manager™
- Vision Director™
- Vision Replicate1™
- Vision Integrator™







Leaders Have
Vision

GRAZIE PER L'ATTENZIONE!!



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