

IBM Securities Industry Services

(SIS) division of IBM Global Services continues to develop leading edge functionality and services for the brokerage industry. Trade innovator for Sales is a web-based, front-end solution that allows you to place orders for major instruments and view account details. Householding and web reporting functionality are also available.

Real-Time Processing

- Quick and easy access to real-time information on: Clients, Accounts, Orders, Trades, Transactions, Securities and Households
- Comprehensive edits facilitate straight-through processing

Customizable

- Customizable at the firm and correspondent firm level
- Easily integrated with your existing web applications
- Parameter driven according to your business (e.g. Investment Advisors, Financial Planners and correspondents)

Stable and Reliable Business Architecture

- Overnight and intra-day updates
- Online real-time processing application interfaces
- Audit trail and archiving
- Recoverability

Technologically Advanced

- Open architecture
- Based on stable and reliable architecture from IBM:
 - MQ Series®-enabled for integration with in-house and third-party applications
 - IBM Tivoli Access Manager to provide secure business-critical applications
 - IBM WebSphere® Application Server, a leading e-business middleware application
 - IBM AIX™ operating system

All contributing to a highly responsive application resulting in optimal performance and high client satisfaction.

Securities Industry Services

trade innovator for Sales

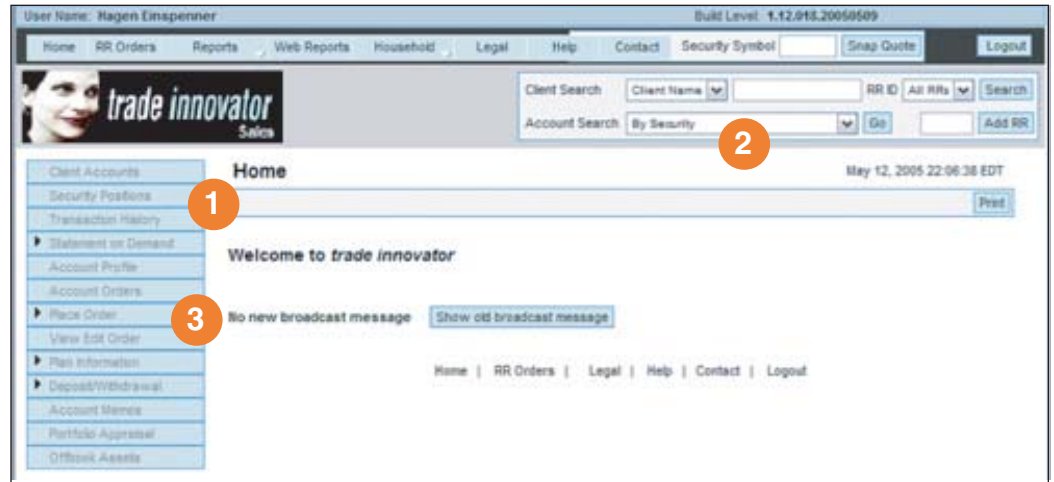
ON DEMAND BUSINESS™

A True Internet-based Solution



Your Personalized Homepage

1. Access key information about your client at the Client Level
2. Search/query by: Client, Security, Cash balance and Account Type, Frequent Purchase Plan, Mutual Fund Holding and Plan Group.
3. Place orders with easy to use order entry.



Working with trade innovator for Sales

Account Profile

- View account details, including beneficiary details for plan accounts.

Account Investment Objective	%	Account Risk Tolerance	%
Long Term Growth	75	High	25
Speculation	25	Medium	75

Place Orders

- Buy/sell equities
- Buy/sell/switch Mutual Funds
- Buy/sell options
- Buy GICs



Statement OnDemand

- Provide your clients with a one page snapshot that combines investment objectives, up-to-date portfolio details and off-book assets. Quickly create and print client reports.

Statement on Demand Expand All Collapse All Hide OffBook Holdings Print

Client Name: DEMO A Account Number: 1DEMO1A

Statement Date: May 12, 2005

Client Information

Address: MR A DEMO 230 FAIRLAWN AVE TORONTO ON M5M 1T1
 Telephone: 416-720-5402 416-987-9023
 SIB#: 188 556 120 Date of Birth: 1952-02-25
 Investment Knowledge: Excellent Investment Experience: Client has previous inv. exp.

Details of Account

Account Investment Objective:		%	Account Risk Tolerance:		%
Long Term Growth	50		High	25	
Medium Term Growth	50		Low	25	
			Medium	50	

Discretionary: No Last updated: 2005-05-12

RR Comments:

Details of Client

Investment Objective:		%	Risk Tolerance:		%
Mutual Funds	25				
Long Term Growth	25				
Speculation	25				
Medium Term Growth	25				

Portfolio Details

Canadian Holdings

Symbol	Description	Fund Account #	Quantity	Safe Keeping	Price	Est Mid Value	Book Value
BCE BIC			0	0	0.29 050	0.00	0.00
NT	NORTEL NETWORKS CORP NEW		0	0	3.190	0.00	0.00
TD	TORONTO DOMINION BANK		0	0	50.830	0.00	0.00

Foreign Holdings

Symbol	Description	Fund Account #	Quantity	Safe Keeping	Price	Est TD Mkt Value	Book Value
AGF201	AGF AMER GWTH-A INTFRAC		10,000.000	0	17.860	178,600.00	37,000.00

Canadian & Foreign Holdings		Est TD Mkt Value	Est SD Mkt Value	Book Value
Total:		196,486.75	178,600.00	37,000.00
Cash on Deposit/Balance Owing:		329,932.43	345,189.00	329,932.43
Total Equity:		526,419.18	523,789.00	366,932.43

Web Reporting

- A fully interactive tool to maximize business insight. Quickly create highly parameterized, OnDemand documents on-line, printed, or downloaded to other formats such as PDF and XLS.
- Customize report output using comprehensive filters that may be defined as account type, equity value, date ranges and more.

Household Management

- Group client accounts for portfolio evaluation, retirement portfolio and estate planning. Track household and financial risk profiles.

Create Household Apr 28, 2005 11:03:02 EDT Print

Household ID: SMITH (minimum 3 characters) Household RR ID: All RRg

Client Lookup: Client Lookup

Enter Account Numbers:

1SMITH1 1SMITHA 3SMOTH1 Add Accounts

Contact Information

Clear Submit





Any Questions? Ask SIS.

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