

Vice President, Global Procurement, IBM Corporation

Robert (Bob) Murphy

March 12, 2007

URGENT MEMORANDUM TO: Selected IBM SUPPLIERS

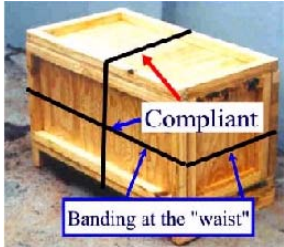



SUBJECT: Urgent New TSA Security Requirements

TSA = Transportation Security Administration (US)

IBM has just been informed of a new TSA security requirement affecting domestic US AIR shipments and exports from the US shipped by AIR. It does NOT affect US imports nor any surface routings. Effective March 12, 2007 all **individual** packages in excess of 150 pounds gross weight, regardless of dimensions, must be cross banded at least twice as shown in the illustrations below. The freight forwarder industry has been informed to not accept any freight from shippers that are not prepared as shown. This is in response to actual incidents in which stowaways have attempted to board aircraft from within packages.

ACTIONS REQUIRED:

1. Immediately apply the necessary bands as specified by the TSA for individual packages over 150 pounds for the affected routings.
2. Respond affirmatively to your IBM Procurement representative that the necessary actions are understood and have been implemented.
3. Continually monitor this IBM internet web page for additional details (subject to change) <http://www-03.ibm.com/procurement/proweb.nsf/ContentDocsByTitle/United+States-Information+for+suppliers> then click on "supplier letters" on the left navigation bar.

Compliant Banding		Non-Compliant Banding	
 <p>(A) For 2-way entry skids</p>	 <p>(B) For 4-way entry skids</p>	 <p>(C)</p>	 <p>(D)</p>
<p>Comment: In example B above, the band on the right would be vulnerable to breaking during fork lift handling. This type of pack would be best banded as shown in example A.</p>		<p>Comment: Even if there were 2 parallel bands on example (D) it would NOT meet the new TSA requirements.</p>	

IBM appreciates your prompt cooperation in addressing this matter.

Original Signed by

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