



IBM Global Business Services

# ASEAN Consulting by Degrees



## Experience. Grow. Transform.

We live in an incredible time of change and opportunity. The emergence of social, mobile, big data & analytics, and cloud are requiring leaders to redefine their strategy—to not only adopt technology as a business strategy but to understand there is no longer a distinction between business strategy and the individual user experience.

At IBM Global Business Services, this shift is providing new career opportunities in professions that didn't exist before the convergence of data and technology and work in ground breaking new service areas such as IBM Interactive Experience – a new breed service agency at the intersection of consulting, agency and IT provider.

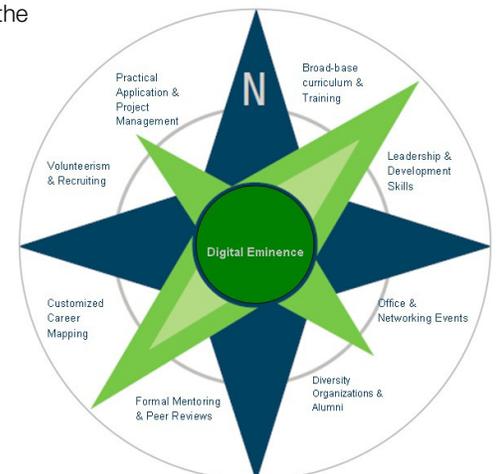
IBM Global Business Services is looking for digitally savvy people with the skills, creativity and passion to solve some of society's most complex problems with your original thinking and ideas. We look for candidates with leadership potential to join **IBM Consulting by Degrees** - our world-class leadership and development program designed to groom top, entry-level business consultants into tomorrow's leaders, who want to make an impact today.

We look for the best and brightest from all walks of life -- from business to biology; communications to computer science; Greek to graphics; and everything in between. We look for people just like you – smart, agile and curious -- who understand the future of design, and how we can merge the physical and digital worlds.

**IBM Consulting by Degrees** chooses candidates who'll benefit from the full range of training, development and practical experience necessary to successfully launch and accelerate your career. We target high-performers by providing focused training, one-on-one mentoring, and career guidance to help you gain the expertise and know-how that you need to become the next generation of executives and partners.

## Experience the Exceptional Opportunities

- Join an elite development program, unmatched in the marketplace
- Be part of a small community, connecting locally with your peers and managers
- Foster your collaboration and teaming skills with global teams
- Benefit from customized career planning and one-on-one attention and mentoring
- Gain leadership and development skills using a tailored education path
- Obtain a greater depth of experiences through Diverse project roles



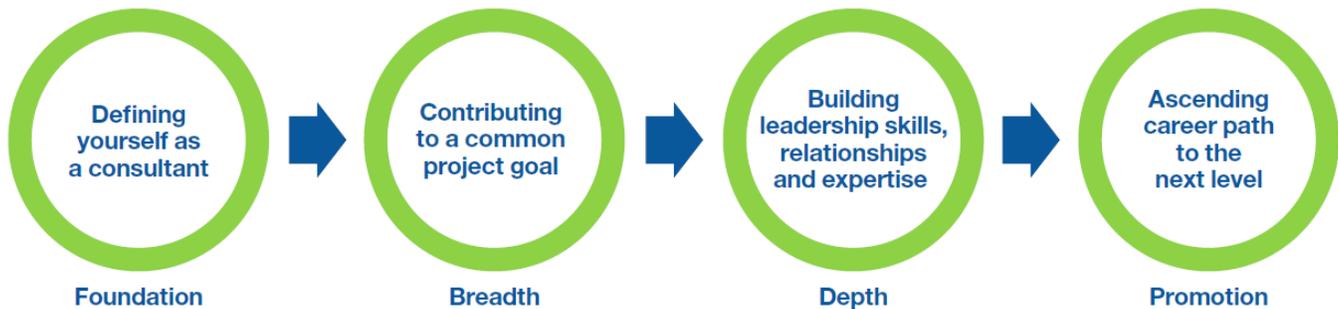
## Grow your skills and expertise

### Work for us. Develop yourself

Once hired, you'll join your local IBM office community, where you'll be part of a challenging and collaborative work environment while gaining access to some of the brightest minds in the business. You'll also become a member of our global Consulting by Degrees social networks, allowing you to connect, learn and share with peers and mentors in a variety of forums, both in person and online. You'll work on globally integrated teams delivering solutions for FORTUNE 1000 companies and government agencies. You'll establish new, flexible and iterative approaches that only IBM can offer through our unique combination of skills, experience and capabilities. You'll leverage the innovative solutions and services from IBM combined with award-winning thought leadership from our Institute for Business Value (IBV), to help clients tackle tough problems.

### What's the training like?

Throughout the program, you'll benefit from continuous on-the-job learning and mentorship from some of the best and brightest minds in the business. You'll also have a tailored education plan with both required and optional courses that will act as building blocks to developing your expertise and promotion to the next level. You'll have an opportunity to build a powerful portfolio of interesting and rewarding experiences. You can take advantage of opportunities to master new skills, work across different disciplines, collaborate with design teams and move into new challenges.



## Transform your community and your career

### Pay it forward

You'll also be asked to give back. Members of Consulting by Degrees will support the recruiting and mentoring of the next class of consultants to ensure that only the best candidates are brought on board. You'll be exposed to corporate and community programs that promote the IBM values of social and corporate responsibility, locally and globally. You'll also be invited to explore the hundreds of diversity organizations and local IBM clubs in your area, so you can become part of our extended community.

### Fast-track your career

As you advance through your customized career plan, you'll have an opportunity to work with your manager to accelerate your career by developing and deepening your expertise in the specialty area that best fits your skills and goals as well as our highest business need. At the same time, you'll have room to balance your work and your life.

## What do we look for in a successful consultant?

- Demonstrated leadership and adaptability, with willingness to readily take ownership of highly challenging tasks and problems, even beyond initial scope of responsibility
- Effective interpersonal skills with ability to collaborate and work effectively with individuals, strengthening relationships to achieve win-win solutions
- Ability to communicate complex situations clearly and simply by listening actively and conveying messages in a positive manner
- Ability to handle multiple tasks concurrently and meet deadlines, while maintaining focus despite conflicting demands
- A passion for innovative ideas, coupled with ability to understand and assimilate different points of view
- Drive to overcome challenging or difficult obstacles and look for ways to improve results
- Thorough, design-focused, analytical, with capability to apply logic to solve problems
- Initiative to actively seek new knowledge and improve skills

We hope you'll take advantage of these exceptional opportunities and compete for a spot in Consulting by Degrees.

### Interested applicants please apply at:

Singapore- <https://ibm.biz/CBDSingapore>

Thailand- <https://ibm.biz/CBDThailand>

Malaysia- <https://ibm.biz/CBDMalaysia>

Indonesia- <https://ibm.biz/CBDIndonesia>

Visit [ibm.com/start/consulting/CbD](https://ibm.com/start/consulting/CbD).

